Southeast Europe Business Forum
22 - 23 November 2012, Istanbul Congress Center, Turkey

DAY 1, Thursday, 22 November 2012

Emirgan Hall

17:00 - 18:00 Official Opening of the SEEBF

H.E. Mr. Taner Yıldız, Minister of Energy and Natural Resources of the Republic of Turkey
H.E. Mr. Nickolay Mladenov, Minister of Foreign Affairs of the Republic of Bulgaria
Mr. Dragan Dijlas, Mayor of Belgrade, Republic of Serbia
Mr. Jean-Marc Peterschmitt, Managing Director, Central and South Eastern Europe, EBRD
Mr. Alain Teraillon, Representative for Turkey, European Investment Bank (EIB)
Mr. Andrey Kondakov, President, Black Sea Trade and Development Bank
Representative of Corporate Commercial Bank, Bulgaria (Strategic partner of SEEBF)
H.E. Recep Tayyip Erdoğan, Prime Minister of the Republic of Turkey (tbc)
H.E. Edmond Haxhinasto, Deputy Prime Minister and Minister of Economy, Trade and Energy of the Republic of Albania (tbc)
H.E. Vujica Lazović, Deputy Prime Minister and Minister for Information Society and Telecommunications of the Republic of Montenegro (tbc)
H.E. Mirko Šarović, Minister of Foreign Trade and Economic Relations of Bosnia and Herzegovina (tbc)
H.E. Mladjan Dinkić, Minister of Finance Economy of the Republic of Serbia (tbc)

Moderator: Mr. George Tabakov, Chairman of the Organizing Committee of SEEBF 2012

Emirgan Hall

18:15 - 19:45 Doing Business in Southeast Europe. The Investors' Insight
Leading investors from the Region and the directors of National Investment Promotion Agencies are invited to present and to be part of the discussion.

Format: Discussion panel with Q&A

Speakers: H.E. Mr. Sergiu Ciobanu, Vice Minister of Economy of the Republic of Moldova
Ms. Stefka Slavova, Alternate Director for Poland, Bulgaria and Albania, Board of Directors, EBRD
Mr. Hido Biščević, Secretary General of Regional Cooperation Council
Mr. Branimir Muidža, General Manager Bosnia and Herzegovina and Croatia, HeidelbergCement Group
Mr. Alex Nestor, Director of Corporate and External Affairs – Bulgaria, Dundee Precious Metals Inc. (Industry partner of SEEBF)
Mr. Ruediger Hoeben-Stoermer, Chief Executive Officer, Lufthansa Technik Sofia
Mr. Dimitar Nikolov, Marketing Director, InvestBulgaria Agency
Ms. Blazenka Miskovic, Deputy Director of Foreign Investment Promotion Agency, Bosnia and Herzegovina
Mr. Bojan Jankovic, Deputy Director of Serbia Investment and Export Promotion Agency

Moderator: Mr. Aleksandar Medjedović, Chairman of the Business Council Serbia-Turkey at the Foreign Economic Relations Board of Turkey (DEiK)

Lobby

20:00 - 21:30 Official Reception
DAY 2, Friday, 23 November 2012

Emirgan Hall 1

08:30 - 09:30 Working Breakfast (Part I): Meet the Turkish Business

Format: Presentations

Speakers:  
- Mr. Ekim Alptekin, TABA/AmCham President; Representative of Istanbul Chamber of Commerce  
- Ms. A.Rahşan Cebe – Chair of the Board, American Business Forum in Turkey (ABFT)  
- DEIK (tbc); TOBB (tbc); TÜSİAD (tbc); MUSIAD (tbc); ISO (tbc); IEA (tbc); TUSKON (tbc); TIM (tbc); BMD (tbc);  

09:30 - 10:30 Working Breakfast (Part II): Meet the Balkan Business

Format: Presentations

Speakers:  
- Mr. Alex Nestor, Director of Corporate and External Affairs – Bulgaria, Dundee Precious Metals Inc. (Industry partner of SEEBF): Gold Mining  
- Mr. Dragan Kostic, Deputy Chairman of Chamber of Commerce and Industry of Serbia: SEE Project ADB Multiplatform (Adriatic – Danube – Black Sea)  
- Mr. Jannot Apikyan, President of the Greek-Turkish Chamber of Northern Greece  
- Mr. Stefan Cankov, Deputy Mayor of Maritsa Municipality, Republic of Bulgaria: Maritsa Reloaded  
- Mr. Dragan Djilas, Mayor of Belgrade, Republic of Serbia  

Moderator: High level representative of DEiK (tbc)

Lobby

10:30 - 11:00 Networking break

Emirgan Hall 1

11:00 - 13:00 Energy resources market in Southeast Europe and perspectives for investments and developing of the transmission infrastructure

Europe’s energy infrastructure is the central nervous system of our economy and therefore Europe needs an integrated, reliable and smart energy networks. The energy challenge is one of the greatest tests faced by Europe today and is especially important for SEE region, which has to meet and deal with a lot of issues. The current session will gather at one place all interested parties in the energy sector and will address the today’s energy issues among which are: the perspectives for investments and developing of the transmission infrastructure, key energy projects in SEE, PPP, optimization of energy consumption and renewable energy with a focus on hydropower.

Format: Presentations and Q&A

Speakers:  
- H.E. Mr. Taner Yildiz, Minister of Energy and Natural Resources of Republic of Turkey  
- H.E. Ms. Evgenia Haritonova, Deputy Minister of Economy, Energy and Tourism of the Republic of Bulgaria, responsible for field "Energy"  
- Mr. Roman Matkiwsky, Director Energy and Infrastructure, Black Sea Trade and Development Bank  
- Mr. Peter Lithgow, Managing Director, AES Bulgaria (Industry partner of SEEBF)  
- Mr. Kiril Temelkov, Chief Executive Officer of Bulgartransgaz EAD, Bulgaria  
- Mr. Petar Ivanovic, CEO, Montenegrin Investment Promotion Agency  
- Mr. Kyriakos Vlachos, Member of the Board of Regulatory Authority for Energy of the Republic of Greece  
- Mr. Mustafa Karahan, President, Energy Traders Association, Turkey  
- H.E. Edmond Haxhinasto, Deputy Prime Minister and Minister of Economy, Trade and Energy of the Republic of Albania (tbc)
Participants in the discussion: High level representatives of: the Energy Regulators, National Power Generating Companies, National Power Transmission Operators, Energy Traders Companies from Albania, Bosnia and Herzegovina, Bulgaria, Croatia, FYROM, Greece, Moldova, Montenegro, Romania, Serbia and Turkey (tbc), as well as CEOs of leading companies in the sector

Moderator: Assist. Prof. Dr. Filiz Katman, Executive Director, Energy Politics and Markets Research Center-Istanbul Aydin University, Turkey

Beylerbeyi Hall 2

Emirgan Hall 1

14:00 – 19:00 Enabling Green and Inclusive Markets in the Black Sea Region

Session 1-Plenum and Panel: CLIMBIZ Black Sea Climate & Business Initiative

The session aims to promote locally-led green and inclusive businesses and their contribution to foster low carbon and climate resilient economies in the Black Sea region. The second objective of the session is to publicly launch the Black Sea Climate & Business (CLIMBIZ) Initiative, implemented by UNDP in partnership with BSEC. Participants will be invited to join the initiative and to become part of an emerging green and inclusive marketplace in the Black Sea region, which will entail opportunities to promote inclusive green businesses and corporate initiatives; to market green and inclusive products, services or destinations; to scout for impact investments, and to develop innovative partnerships across sectors and fields.

Speakers/Participants: Mr. Plamen Dilkov, Executive Director of PVB Power Bulgaria
Representative of Organization for Black Sea Economic Cooperation (BSEC) (tbc)
Representative of Commission on the Protection of the Black Sea Against Pollution (BSC) (tbc)
Representative of Black Sea Trade and Development Bank (BSTDB) (tbc)
Representative of UNDP Black Sea Trade and Investment Programme (BSTIP) (tbc)
Representative of UNDP Istanbul International Center for Private Sector in Development (IICPSD) (tbc)
Representative of UN Global Compact (tbc)
Representative of UNEP SEED Initiative (tbc)
Representative of UNIDO (tbc)
Representative of World Bank (tbc)
Representative of KFW (tbc)
Representative of OECD LEED Programme (Local Economic and Employment Development) (tbc)
Representative of UN Conference on Trade and Development (UNCTAD) (tbc)
Representative of Austrian Chamber of Commerce (tbc)
Representative of USAID PFS Partners For Financial Stability (tbc)
Representative of Turkish Confederation of Businessmen and Industrialists (TUSKON) (tbc)
Representative of Istanbul Chamber of Commerce (tbc)
Representative of Union of Black Sea and Caspian Confederation of Enterprises (UBCCEE) (tbc)
Representative of TONIIC International Impact Investor Network (tbc)
Representative of EVPA European Venture Philanthropy Association (tbc)
Representative of Ashoka Turkey (tbc)
Representative of Investment Promotion Agencies ; Representatives of Multinational Corporations;
Representative of Green and Inclusive Entrepreneurs

Session 2- Workshop: Green FDI, Trade and Investments (tbc)
09:15 - 11:30 Regional Transport Projects. Improving the Business Climate by Investing in Modern Transport.

Role of the Governments and Opportunities for PPPs

The session will look at the future of transport systems and will focus on the challenges for the countries from Southeast Europe in their path towards integration into the EU Transport Networks. Overall, the prosperity of the region depends on the improvement of the existing links and building of new tracks that will contribute for the successful integration of SEE countries into the political and economic mainstream of Europe. Transport infrastructure investments will boost the economic growth, enhancing trade, geographical accessibility and the mobility of people. Issues for discussion: Priorities in Southeast Europe transport networks; Multi-modal transport approach in South East Europe: problems and solutions; Importance of PPPs for the implementation of future infrastructure projects in a time of financial constraints in national and EU budgets.

Format: Round Table

9:15 - 10:15  Part I
Speakers:
H.E. Ms. Liliyana Pavlova, Minister of Regional Development and Public Works of the Republic of Bulgaria
Prof. Nenad Ivanisevic, Special Advisor to the Minister, Ministry of Regional Development and Local Self Government of the Republic of Serbia
Mr. Michael Davey, Director, EBRD Turkey
Mr. Martin Spicer, Manager, Infrastructure and Natural Resources, Southern Europe, IFC
Mr. Orhan Aytemiz, Director General Industries, Black Sea Trade and Development Bank
Mr. Antonio Monaco (Salini/Todini Contractor): Business Development Chief Officer in EBRD Countries of Operation

10.15 - 10.30  Break

10:30 – 11:30 Part II
Speakers:
H.E. Mr. Ivaylo Moskovski, Minister of Transport, Information Technology and Communications of the Republic of Bulgaria
Mr. Erich Cossutta, President of Confindustria Serbia
Mr. Lazar Lazarov, Chairman of the Management Board, Road Infrastructure Agency, Republic of Bulgaria
H.E. Damir Hadžić, Minister of Communications and Transport of Bosnia and Herzegovina (tbc)
H.E. Siniša Hajdaš Dončić, Minister of Maritime Affairs, Transport and Infrastructure of the Republic of Croatia (tbc)
H.E. Kostis Hatzidakis, Minister of Infrastructure, Transport and Networks of the Republic of Greece (tbc)
H.E. Andrija Lompar, Minister of Transport and Maritime Affairs of the Republic of Montenegro (tbc)
H.E. Milutin Mrkonjić, Minister of Transport of the Republic of Serbia (tbc)
H.E. Binali Yıldırım, Minister of Transport and Communications of the Republic of Turkey (tbc)

Participants in the discussion: High level representatives of Agencies in charge of Road and Railway Infrastructure and Port Authorities from Albania, Bosnia and Herzegovina, Bulgaria, Croatia, FYROM, Greece, Moldova, Montenegro, Romania, Serbia and Turkey (tbc)

Moderator:  Mr. Guido Paolucci, Programme Manager EBRD-CEI
**Lobby**

11:30 - 11:45 Networking break

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**Emirgan Hall 2**

11:45 - 13:15 Latest development in e-Government services, Broad Band Access, ICT Infrastructure and Social Media as a Factor for Fostering the Business in the Region

*In a period of a global financial crisis every factor for growth and cost saving is important. E-Government services provide even more. By combining good regulation, advanced Information and Communication technologies and broadband Internet access, e-Government improves public services, thus getting overall business climate better, life easier and cost for administration lower. In the session you can learn about best regulatory framework, latest technologies for data collection, processing and storage and broadband Internet access rollout.*

*Format: Short presentations followed by moderated discussion with the audience*

**Speakers:**
- H.E. Mr. Ivaylo Moskovski, Minister of Transport, Information Technology and Communications of the Republic of Bulgaria
- Ms. Megan Richards, Director for Coordination, DG Communications Networks, Content and Technology, European Commission
- Mr. Veselin Bozhkov, Chairman of Communications Regulation Commission, Republic of Bulgaria
- Mr. Zoran Sekulic, CEO of Agency for Electronic Communication and Postal Services, Republic of Montenegro
- Dr. Ahmed Ramazan Altinok, Chief e-Government Advisor at the Prime Minister’s Office of the Republic of Turkey
- Ms. Nadia Babaali, Communications Director at FTTH Council Europe
- H.E. Vujica Lazović, Deputy Prime Minister and Minister for Information Society and Telecommunications, Montenegro (tbc)
- H.E. Genc Pollo, Minister for Innovation and for Information and Communication Technology of the Republic, Albania (tbc)
- H.E. Damir Hadžić, Minister of Communications and Transport, Bosnia and Herzegovina (tbc)
- H.E. Siniša Hajdaš Dončić, Minister of Maritime Affairs, Transport and Infrastructure, Croatia (tbc)
- H.E. Kostis Hatzidakis, Minister of Infrastructure, Transport and Networks, Greece (tbc)
- H.E. Pavel Filip, Minister of Information Technologies and Communications, Moldova (tbc)
- H.E. Mr. Rasim Ljajić, Minister of Foreign and Home Trade and Telecommunications of the Republic of Serbia (tbc)
- H.E. Binali Yıldırım, Minister of Transport and Communications, Turkey (tbc)
- Mr. Karim Taga, Managing Director of Arthur D. Little, Austria (tbc)

**Participants in the discussion:** Directors of Telecommunications Regulatory Bodies and high level business representatives in the field of ICT from Albania, Bosnia and Herzegovina, Bulgaria, Croatia, FYROM, Greece, Moldova, Montenegro, Romania, Serbia and Turkey (tbc)

**Moderator:**
- Mr. Plamen Rusev, Chairman of the Board, e-Academy, Bulgaria

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**Beylerbeyi Hall 2**

13:15 - 14:00 Lunch
The Forum is focused not only for the Agro segment in the Logistics sector but also to both supply and demand sides of it. Objectives of the Event: business collaboration in cross-country level; showcase technology and services related to agriculture logistics; offer solutions for companies that seek to respond to the increasing market demand; provide information to about best transportation services providers & logistics companies.

9:30-10:00 Registration
10:00-10:45 Opening Panel
Welcome addressed by:
Representative, Ministry of Foreign Affairs of Turkey
Representative, Ministry of Economy of Hellenic Republic
Representative, BSEC
Ms. Dita Daniela Drone, Business Broker, UNDP Black Sea Trade & Investment Promotion
H.E. Miroslav Milovanovic, Minister of Agriculture, Water-Management and Forestry of Bosnia and Herzegovina for Republika Srpska (tbc)
H.E. Dr. Miroslav Naydenov, Minister of Agriculture and Food of the Republic of Bulgaria (tbc)
H.E. Tihomir Jakovina, Minister of Agriculture of the Republic of Croatia (tbc)
H.E. Ljupcho Dimovski, Minister of Agriculture, Forestry and Water Economy, FYROM (tbc)
H.E. Vasile Bumacov, Minister of Agriculture and Food Industry of the Republic of Moldova (tbc)
H.E. Tarzan Milosevic, Minister of Agriculture and Rural Development of the Republic of Montenegro (tbc)
H.E. Goran Knežević, Minister of Agriculture, Forestry and Water Management of the Republic of Serbia (tbc)
H.E. Mehmet Mehdi Eker, Minister of Food, Agriculture and Livestock of the Republic of Turkey (tbc)
Mr. Dacian Cioloș, Commissioner for Agriculture and Rural Development, European Commission (tbc)

11:00-12:30 Technical Presentations
• Mr. Theodor Damianidis, Managing Director Agrologistics - Innovative Solutions, Greece: “Reducing costs – intelligent Agro-Logistics”
• Mr. Michael Jurriaans, Secretary General of the Dutch Board of Agrologistics

12:30 - 13:30 Business Lunch

13:30-18:00 Business Meetings
Bilateral B2B meetings
Registration and the match-making arrangements are pre-set at:
http://www.one2onescheduler.com/UNDP/company/register.php

18:00 Reception